
Texas Dock & Rail

Corpus Christi, TX

Trafigura: A leader in the commodities business

Through a network of 81 offices in 54 countries we source, store, blend and deliver essential raw materials and commodities to clients around the world. Commodities include, but are not limited to, crude oil and petroleum products, non-ferrous concentrates, refined metals and coal.

Our aspiration to achieve long-term growth for our shareholders, for our partners and for the communities that we operate alongside, is central to our business model.

Founded in 1993, Trafigura Beheer BV is owned by its founding shareholders and senior management. It has achieved substantial growth in recent years, growing turnover from USD18 billion in 2004 to USD122 billion in 2011.



Trafigura in the US

In the US our operations are owned and managed by Trafigura AG, a subsidiary of Trafigura Beheer BV. Trafigura AG operates oil trading out of Houston and metals trading from Stamford.

Physical trading is a long-term business. Investment in key assets, such as Texas Dock & Rail, is central to our business model. We believe that the management of ships, storage tanks, mines and other logistical assets not only gives us a business advantage but also allows us to demonstrate our commitment to the territories in which we operate.

Our assets are primarily run by local management, ensuring our hubs are highly attuned to the regions in which they operate; we also firmly believe in local not central control, encouraging and empowering our people to take the initiative in spotting opportunities and opening up new areas of supply and demand.

Trafigura, Eagle Ford, and Texas Dock & Rail

Since mid-2011, Trafigura has traded physical Eagle Ford crude and crude condensate, offloading purchased product from trucks onto barges for shipment to terminals along the US Gulf Coast. The Texas Dock & Rail terminal has been central to this activity.

The Texas Dock & Rail terminal is an 85-acre industrial site in Corpus Christi consisting of approximately 600,000 barrels of storage for crude oil, fuel, and condensate. The terminal has a deepwater dock which is 1,200 feet long with 45 foot draft, extensive rail and truck access and

the space for significant future expansion – more than 2 million oil barrels – creating greater opportunities for Eagle Ford crude and condensate producers.

On 12 January 2012, Trafigura announced the acquisition of the Texas Dock & Rail facility. In addition to the terminal purchase, an alliance with Energy Transfer Partners, L.P. was formed to optimize logistics opportunities for Eagle Ford producers and provide them with the ability to access one of the deepest private water docks in the region.

“We have truck, rail loading and unloading facilities, a dock capable of loading multiple barges simultaneously, and we have plenty of space to expand”

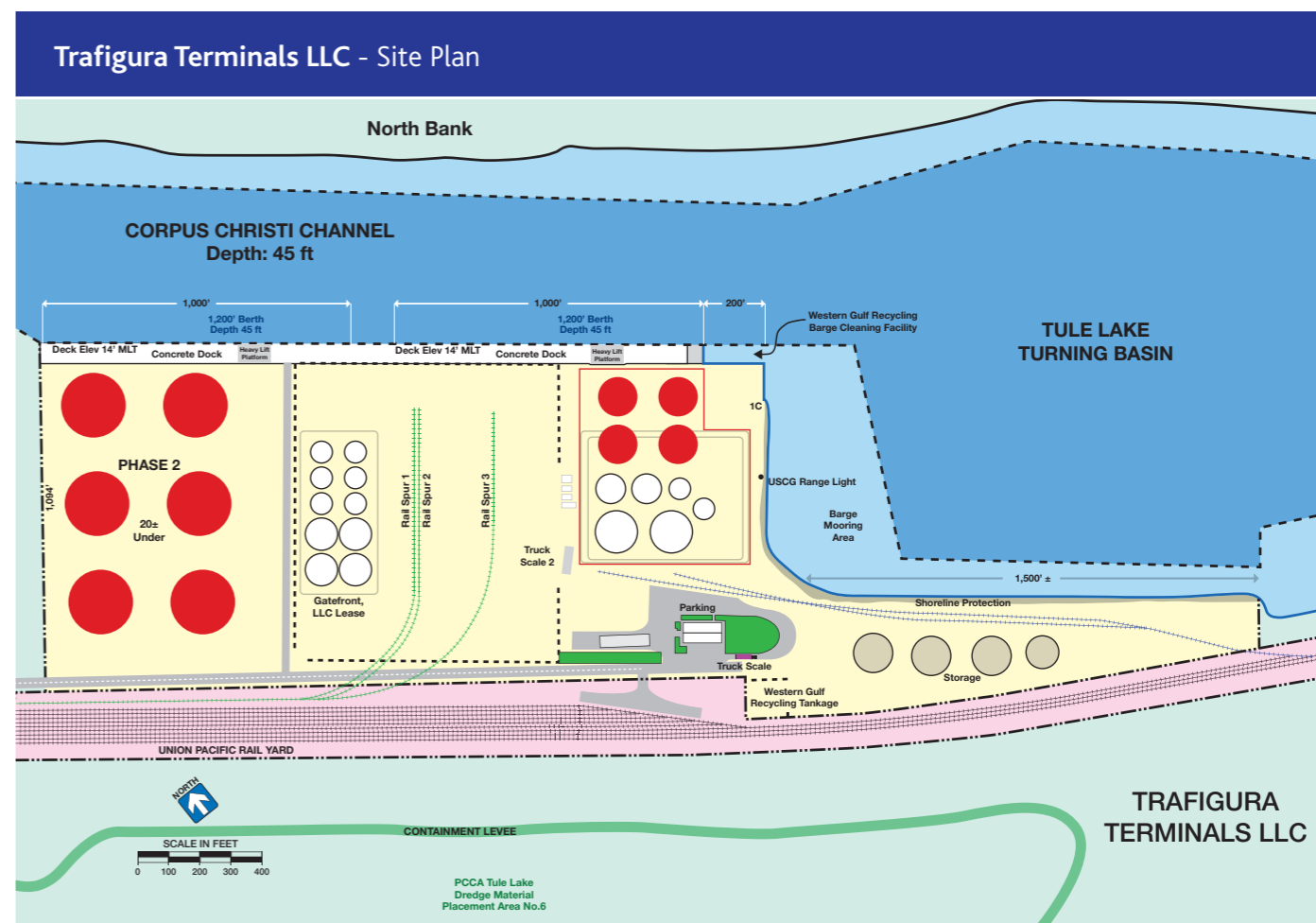
Jeff Kopp, Director of Oil for North America, Trafigura AG

“We believe that this strategic alliance between Energy Transfer and Trafigura will provide Eagle Ford producers with unparalleled pipeline, storage, and market solutions. The combination of expertise and assets will directly meet the needs of the Eagle Ford’s unique product mix and offer superior market access to our producers through the deep water dock in Corpus Christi.”

Brian Beebe, Senior Vice President, Energy Transfer Partners

Texas Dock & Rail Dimensions

- Dock capacity: 1,200 feet long, 60 feet wide; 45 feet draft (365.76m x 18.288m; 13.716m draft)
- Ships up to Suezmax size can be handled
- Ro-Ro ramp available
- Heavylift platform for 550 tonnes
- Certified truck scale available
- Mechanic Shop on-site
- Air permits in place for coal, petcoke (green delayed/sponge), metallurgical coke, iron ore (pig, lump, or granular), bauxite, clinker, limestone, sand and gravel, barite, and synthetic rutile



Texas Dock & Rail has an excellent track record handling bulk materials including barite, clinker, and limestone. The facility has also seen a number of successful heavylift projects with equipment for local refineries.

Available Utilities: Natural Gas, hydrogen, nitrogen, electricity, and water.

Access: Union Pacific and BNSF rail lines connections run alongside the terminal to the south. Interstate 37, State Highway 59 and State Highway 77 (as part of proposed Interstate 69 from Canada to Mexico).



Other 3rd parties occupy smaller sub-leases on the site for activities which include frac sand barge unloading, barge stripping/cleaning and waste management operations.



Trafigura Beheer B.V. and the companies in which it directly or indirectly owns investments are separate and distinct entities. In this publication, the collective expressions 'Trafigura', 'Trafigura Group' and 'the Group' may be used for convenience where reference is made in general to those companies. Likewise, the words 'we', 'us', 'our' and 'ourselves' are used in some place to refer to the companies of the Trafigura Group in general. These expressions are also used where no useful purpose is served by identifying any particular company or companies.



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